Procurement Opportunities

Request for Statement of Qualifications - RFSQ
- All agencies (except government agencies) must be certified through LAHSA’s RFSQ process to be eligible to apply for funding
- More info: https://www.LAHSA.org/funding
- Contact LAHSA with questions: fundingopportunities@lahsa.org

Winter Shelter Program RFP - City/County ESG and General Funds
- Anticipated RFP Release Date: May 2018
- Low-barrier, safe and supportive 14-hour shelters for homeless individuals to protect them from inclement weather

Interim Housing – Measure H Funds
- Anticipated RFP Release Date: June 2018
- Crisis, Bridge and Transitional Housing services, pending Board of Supervisors’ action
- The County Board of Supervisors is scheduled to vote on Year 2 Measure H funding in May 2018

Procurement Team
- https://www.lahsa.org/funding - Our homepage with current Funding Opportunities and Procurement Schedule
- fundingopportunities@lahsa.org – Our email address to connect with us regarding any questions you may have about LAHSA’s procurements and the RFSQ process
HMIS Updates

HMIS Migration Update

<table>
<thead>
<tr>
<th>Data that has been transferred in 2017</th>
<th>Data that is currently in progress with our vendor - June 2018</th>
<th>Data that is currently pending future migration - Summer 2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>• HUD standard data</td>
<td>• Custom profile and enrollment data</td>
<td>• Services that were not already migrated</td>
</tr>
<tr>
<td>• Consent/privacy</td>
<td>• Outreach contact locations</td>
<td></td>
</tr>
<tr>
<td>• Assessments</td>
<td>• Client contact information</td>
<td></td>
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<tr>
<td></td>
<td>• Uploaded documentation</td>
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</table>

Updated CES Packets

Updated CES paper packets were posted on March 1st 2018
- [www.lahsa.org/hmis](http://www.lahsa.org/hmis) > Documents

Updates included:
- New ADA questions required for matches to housing
- New housing preference questions to assist with family matching

More updates coming in May 2018:
- Updated client consent form
- Updated VA release of information for veterans
- New Justice SPDAT assessment forms

New User Agreement Process

- Agreements previously tracked on the LAHSA website
- Beginning in May 2018, agreements will be signed within Clarity on first log in (via e-signature)
- When updates are made to the user agreement language, Clarity will prompt users to re-accept
- Digital versions of the signed agreements are stored and available for download
**Capacity Building Updates**

**Technical Assistance**
- January of 2018, LAHSA released the joint Organizational Capacity Building Technical Assistance Application (RFP) in collaboration with Home For Good’s Funder’s Collaborative
- Technical assistance is available to non-profit service providers on a rolling basis, as funding is available

**Technical Assistance Options**
**Option A:** This option is best suited for organizations that have not yet assessed internal capacity needs, and would like to receive a formal assessment

**Option B:** This option is best suited for organizations that have already identified a technical assistance project resulting from recent comprehensive capacity needs assessment or other work with a consultant within the past three (3) years

**Technical Assistance- Areas of Focus**

<table>
<thead>
<tr>
<th>Operational Management</th>
<th>Leadership</th>
<th>Program Administration</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Financial&lt;br&gt;• Information Technologies (IT)&lt;br&gt;• Human Resources&lt;br&gt;• Contract/Grant&lt;br&gt;• Facilities&lt;br&gt;• Cost Recovery&lt;br&gt;• Salary Analysis&lt;br&gt;• Policies &amp; Procedures&lt;br&gt;• Internal Controls&lt;br&gt;• Risk Management&lt;br&gt;• Communications&lt;br&gt;• Fundraising and Resource Development</td>
<td>• Board Composition &amp; Governance&lt;br&gt;• Organizational Structure&lt;br&gt;• Succession Planning&lt;br&gt;• Strategic Planning&lt;br&gt;• Community Engagement</td>
<td>• Staff Development and Technical Expertise&lt;br&gt;• Reporting&lt;br&gt;• Program Evaluation&lt;br&gt;• Collaboration with Partners and Subcontractors</td>
</tr>
</tbody>
</table>
Additional Areas of Interest- Capitol Cost

<table>
<thead>
<tr>
<th>Information Technologies</th>
<th>Office Space</th>
<th>Professional Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Equipment Upgrades</td>
<td>• Space Reconfiguration</td>
<td>• Recruiting</td>
</tr>
<tr>
<td>• Accounting and Payroll Automation</td>
<td>• Security Systems</td>
<td>• Marketing &amp; Branding Material</td>
</tr>
<tr>
<td>• Grants Management Software</td>
<td>• Facility Renovation</td>
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<tr>
<td>• Telecommunication Upgrades</td>
<td>• Office Furnishings</td>
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<td>• Data Security &amp; Encryption</td>
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Review Process

- Initial review will be completed with 30 days of submission
- Review will be conducted by an Evaluation Panel comprised of LAHSA and Funders Collaborative representatives
- Applicants will be made aware of selection decisions within 30 days of the close of the review period

For Example: Submission May 7th > Review Panel June 6th > Selection Decision July 6th

To Learn More About Submitting an Application

- Visit [http://homeforgoodla.org/our-work/funders-collaborative/grantseekers/](http://homeforgoodla.org/our-work/funders-collaborative/grantseekers/) to learn more about eligibility, view the application, and read up on frequently asked questions
- Email any questions to rfp@unitedwayla.org
- Submit applications to capacitybuilding@lahsa.org

Youth CES Update

Youth Family Reconnection (YFR) Program- Connect LA

- Licensed therapeutic supports and case management for youth to support them to build and strengthen relationships with biological or non-bio family and/or to become reunified
- One YFR program contracted in each SPA
- All referrals come through CES for Youth
- May 2018 rollout
- Funded by Measure H Strategy E14 – Enhanced Services for Transition Aged Youth
- For more information email: testidabadi@lahsa.org